

Working Sheet 2: What You Already Have

This side is yours. Nobody reads it and nobody grades it. Write down more than you think belongs — you can cut on the other side. The mistake this week is not listing something too small. It is leaving it off.

PART ONE

The Sweep

Four ways in. We take them one at a time — don't run ahead.

1 FROM MY WINS PAGE — WHAT IT LEFT ME HOLDING — a skill, a contact, a finished thing

2 WHAT I'VE MADE OVER AND OVER AND NEVER COUNTED — letters, lessons, talks, photos, recipes, notes, journals

3 WHAT PEOPLE ALREADY COME TO ME FOR

4 WHAT I DIDN'T MAKE AND COULD USE ANYWAY — somebody else's audience, a free tool, a place to meet, a list

PART TWO

Doors

Start with the door, not the person.

THE DOOR I NEED OPENED	WHO'S ON THE OTHER SIDE	WHO COULD INTRODUCE ME

Don't know who's behind it? Write the company, the group, the kind of person. Already know them? Leave the third column empty.

SOMEBODY WHO ALREADY OFFERED — AND I NEVER TOOK THEM UP ON IT

THE HOURS — which hours, on which days. Not the hours you wish you had.

Add them up. That is what you actually have: _____ hours a week.

The One You're Leading With

An inventory doesn't tell anybody what to do. The choice does. This page turns the other side into four settled lines and one decision. Drafts live here — nothing goes on your Proof Page until it's settled.

PART THREE

Block Two

Carry across only what already exists. Nothing you plan to get.

PEOPLE I ALREADY KNOW WHO COULD OPEN A DOOR

WORK I'VE ALREADY DONE THAT I CAN USE — *and anything else from the Sweep you can put your hands on, including what you didn't make*

HOURS I ACTUALLY HAVE EACH WEEK

WHICH HOURS, ON WHICH DAYS

Two ways this choice goes wrong

- The comfortable one. The asset you most enjoy using is not always the one that moves this.
- The one that isn't built yet. If it doesn't exist tonight, it is not what you are starting with.

OF EVERYTHING ABOVE — THE ONE I'M LEADING WITH

WHAT IT PUTS WITHIN REACH IN THE NEXT SEVEN DAYS

Something involving another person. This line stays on this sheet — it does not go on the Proof Page.

We settle this Thursday. Then it goes on My Proof Page, Block Two.

PART FOUR • IN THE NEXT 48 HOURS

What I Can't Settle On My Own

These you can answer badly alone, and well with somebody who has done it looking at your answer.

THE ONE I'M LEADING WITH — AND WHAT MAKES ME UNSURE IT'S THE STRONGEST

SOMETHING I ALMOST DIDN'T WRITE DOWN BECAUSE IT DIDN'T FEEL LIKE IT COUNTED

WHO I'D HAVE TO ASK — AND WHY I HAVEN'T ASKED THEM

BEFORE 8:00 PM THURSDAY, SEND PART FOUR TO

support@asamanthinketh.net

Subject line: **Momentum Question**